



# Stationary Air Compressor for Sale in Vietnam: 2024 Price List, Supplier Quotes & Buying Guide

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Need a stationary air compressor in Vietnam but confused about costs and suppliers? You're not alone. Over 65% of industrial buyers in Southeast Asia struggle to find clear pricing data, especially with rising competition from Chinese manufacturers. Let's cut through the noise and reveal what you'll actually pay - and how to avoid overpaying.

### How Much Do Stationary Air Compressors Cost in Vietnam?

Typical prices for industrial-grade units in Vietnam range from \$1,200 to \$18,000+ USD, depending on three key factors:

Power output: 5HP models start at \$1,200-\$2,500, while 100HP+ systems hit \$15,000+

Brand origin: Chinese compressors cost 20-40% less than German/Japanese equivalents

Energy efficiency: Inverter models add 15-25% upfront cost but save \$400+/year on power

### Vietnamese Market Trends Driving Prices

Vietnam's industrial sector grew 7% in 2023, fueling demand for air compressors. Local factories now compete with Chinese exporters offering units at \$800-\$1,500 for basic 3HP models. However, watch for hidden ROI killers:

3-year maintenance costs can reach 60% of initial price

Non-certified units face 5-7% import tariffs

Energy-inefficient models increase operational costs by 18-30%

### Smart Buying Strategies for Vietnamese Buyers

#### Case Study: Hanoi Auto Parts Manufacturer Saved 25%

Nguyen Manufacturing sourced a 20HP scroll compressor through a Guangzhou supplier alliance. By combining:

Bulk purchase discount (5+ units)

Vietnam's machinery import tax exemption

Free onsite installation

They secured a price per piece of \$4,200 versus local quotes of \$5,600+.

### Where to Get Custom Quotes

Top suppliers in Vietnam's industrial zones (HCMC, Da Nang, Hai Phong) offer same-day quotations. For



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best deals:

Compare Alibaba wholesale prices with local distributors

Ask about Vietnam-China FTAs for tariff reductions

Request energy consumption specs (kW/CFM)

## Red Flags in Compressor Purchases

Last month, a Bac Ninh factory lost \$7,200 buying "EU-standard" units without proper:

ISO 8573-1 certification

2-stage air filtration

Local service contracts

Always verify supplier credentials through Vietnam's Directorate for Standards (TCVN).

## Your Next Step

Ready to compare stationary air compressor deals? Download our free Vietnam-specific buying guide with 2024 price benchmarks from Mitsubishi, Ingersoll Rand, and top Chinese exporters. Includes negotiation scripts to secure your best ROI in Q3 2024 procurement cycles.

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