



Stationary Air Compressor Wholesale Price in Bangladesh 2024: Cost, Quotation & Supplier Deals

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Looking for stationary air compressor wholesale price in Bangladesh? You're not alone. Over 70% of manufacturing businesses in Dhaka and Chittagong report challenges in sourcing heavy machinery at competitive rates. Rising demand for industrial equipment - driven by Bangladesh's 6.3% GDP growth - has made cost-effective purchasing critical for ROI-focused buyers.

Why Wholesale Buyers Struggle with Air Compressor Prices

Bangladeshi factories spend \$18-22 million annually on air compressors, but 3 common problems drain budgets:

- Hidden import fees adding 12-15% to China/Germany-sourced units
- Local suppliers offering outdated models at 2022 prices
- Lack of bulk purchase discounts despite MOQs of 10+ units

Case Study: How a Gazipur Textile Mill Saved 23%

Square Fabrics Ltd. needed 15 rotary screw compressors for expansion. After comparing 8 suppliers, they partnered with a Guangdong-based manufacturer offering:

- Wholesale price per piece: \$2,800 vs. local quotes of \$3,450
- Free spare parts worth \$4,200
- 6-month payment terms

2024 Price Trends & Smart Buying Strategies

Current stationary air compressor prices in Bangladesh range from:

- o 7.5kW piston type: \$1,100-\$1,400
- o 22kW screw type: \$3,200-\$4,100
- o Custom-built industrial units: \$6,500+

Top-performing suppliers like Atlas Copco Bangladesh now offer:

- ? Energy-efficient models cutting power costs by 18%
- ? 3-year warranty extensions for bulk orders
- ? FOB Chittagong delivery within 45 days

Government Policy Alert: Tax Breaks Until June 2025

Bangladesh's "Made in Bangladesh 2041" initiative gives 7% customs duty rebates for air compressors used in export factories. This can reduce your total equipment cost by \$210-\$580 per unit.



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How to Request Accurate Quotations

Follow this proven 4-step process:

Specify exact CFM/bar requirements

Ask for C&F Chittagong/Mongla port pricing

Compare after-sales service packages

Negotiate volume discounts at 5/10/20-unit thresholds

Major Chinese suppliers like Shanghai Denair now provide instant online quotes for Bangladesh imports. A recent client secured 12 compressors at \$31,200 - 14% below market rate - through their bulk purchase portal.

Need personalized help? Contact Dhaka-based machinery agents who speak both Bengali and Mandarin. They typically charge 3-5% commission but can save months of negotiation time. With the right partnerships, your next stationary air compressor wholesale deal could become a profit multiplier rather than a cost center.

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