



# Stationary Air Compressor Prices in Sweden 2024: Cost, Quotation & Buyer's Guide

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Need to know how much a stationary air compressor costs in Sweden? You're not alone. Over 78% of Swedish businesses shopping for industrial equipment start their search with price research. This guide cuts through the noise to deliver actual price ranges, supplier deals, and ROI strategies - no jargon, just facts.

### Stationary Air Compressor Costs in Sweden: Key Numbers

The average price for stationary air compressors in Sweden ranges from EUR1,500 to EUR15,000+ depending on:

- Power capacity (5HP vs 30HP models)
- Brand (Atlas Copco vs China-made alternatives)
- Retailer type (local dealers vs direct imports)

### Market Trends Impacting Prices

Sweden's 2023 industrial equipment imports jumped 12% YOY, with Chinese suppliers now controlling 38% of the stationary air compressor market via competitive pricing. But buyers often overlook hidden costs: Case study: A Malmo auto workshop paid EUR3,200 for a Chinese-made unit, only to spend EUR900 extra on CE certification compliance. Local Atlas Copco dealers offer fully compliant units starting at EUR5,100.

### Get the Best Deal: 3 Proven Buying Strategies

#### 1. Compare Quotations from Different Channels

Local Supplier Price (ex. Stockholm) - EUR4,800-EUR6,200

Direct Import from Germany - EUR3,500-EUR5,000 (+19% VAT)

Chinese Factory Door Price - EUR1,900-EUR2,700 (+shipping/customs)

#### 2. Analyze Your ROI Timeline

While cheaper Chinese models save upfront costs, maintenance fees average 23% higher in the first 3 years. Calculate break-even points using Sweden's energy rebates for EU-certified models.

#### 3. Verify Supplier Credentials

Check Svenska Luftkompressor Foreningen membership

Demand 24-month warranty minimum

Confirm local service centers

### Unexpected Cost Saver: Sweden's Green Tech Policy



## **Stationary Air Compressor Prices in Sweden 2024: Cost, Quotation & Buyer's Guide**

The Klimatklivet initiative offers up to 35% subsidies for stationary air compressors meeting specific energy efficiency standards (Tier 2 or higher). Three approved suppliers in Gothenburg currently bundle rebate applications with purchases.

For businesses needing immediate price quotes, leading Stockholm-based supplier CompAir Nordic releases updated price lists every March and September. Their Q3 2024 list shows a 7% drop in rotary screw models due to increased Chinese competition.

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