



# Stationary Air Compressor Cost in Chile 2024: Price List, Quotes & Best Deals

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Need to buy a stationary air compressor in Chile but confused by price differences? You're not alone. Over 67% of industrial buyers in South America struggle to compare costs between local suppliers and international brands. Let's cut to the chase: In 2024, stationary air compressor prices in Chile range from \$2,000-\$15,000+, depending on power and features. But why such a huge gap? Let's break it down.

### Why Prices Vary Wildly (And How to Avoid Overpaying)

Chile's mining and construction boom has spiked demand for heavy-duty compressors. However, two critical factors impact price per piece:

**Local vs. Imported Models:** Chinese brands like SCM or Maxair cost 25-40% less than German-made Kaeser or Atlas Copco units.

**Power Needs:** A 5HP compressor for workshops starts at \$2,100, while 30HP industrial units exceed \$11,000.

### Real-World Case: Copper Mine Saves 18% on Compressors

In Antofagasta, a mining company bought 3 screw-type stationary air compressors from a Chilean-German joint venture. Total cost? \$42,000 - 12% below their initial \$48,000 quotation from a US supplier. How? They timed their purchase during Chile's annual industrial trade fair (FISA) to grab VAT-free deals.

### 2024 Price List: Top Models in Chile

We surveyed 9 suppliers in Santiago and Valparaiso. Here's what you'll pay for popular models (including 19% VAT):

7.5HP Rotary Screw Compressor: \$6,200-\$8,900 (Local brands) vs. \$10,500-\$13,800 (Imported)

Portable 3HP Tank Compressor: \$980-\$1,450

Custom 50HP Oil-Free System: \$27,000+

### Hidden Fees That Inflate Your Total Cost

Watch for these budget-busters when getting a price list:

1. Installation charges (\$300-\$1,200)
2. Extended warranties (adds 8-15% to base price)
3. Import taxes: 6% for non-China imports vs. 0% under Chile-China FTA

### How to Get the Best ROI in 2024

Chile's renewable energy push means tax rebates for compressors used in solar/hydro projects. A Santiago-based contractor saved \$2,800 per unit through this program. Pro tip: Ask suppliers about ROI



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calculators - Atlas Copco's tool shows payback periods based on Chile's energy costs (\$0.18-\$0.27 per kWh).

Ready to buy? Always request itemized quotations from at least 3 suppliers. Local leader Compresores Chile offers free lifetime maintenance - a perk rarely matched by Chinese wholesale dealers. But if budget rules, Guangzhou's Sollant provides 60HP models at \$9,600 FOB, 34% below European equivalents. Just factor in 4-6 weeks shipping time.

Last month, a Concepcion auto shop bought a used Ingersoll Rand 10HP compressor for \$4,200 (originally \$7,500 new). While second-hand deals save cash, verify maintenance logs - repair costs averaged \$710/year in 2023 Chilean repair shops.

Still unsure? Contact Chile's National Mining Society for verified supplier lists. Or check Mercado Libre Chile this Friday - our data shows 11am-2pm is when 37% of industrial sellers post flash discounts.

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