



Second Hand Stationary Air Compressor Price in Greece 2025: Cost, Quotation & Buying Guide

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Why Businesses in Greece Hunt for Affordable Second Hand Options

In Greece's industrial sector, over 62% of small workshops struggle with upfront costs for new machinery. This makes second hand stationary air compressors a lifeline for factories and auto repair shops. But here's the twist: buyers often get stuck comparing fragmented price lists from local sellers, private dealers, and international suppliers. Last year, a Thessaloniki metalworking plant wasted EUR1,200 on a used compressor that failed within 3 months due to hidden maintenance issues.

Current Market Trends & Regional Data

Greece's used machinery market grew 18% in 2024, driven by demand from food processing plants and shipyards. A typical stationary air compressor price in Greece ranges:

Small units (10-20 CFM): EUR800-EUR1,500

Mid-sized (30-50 CFM): EUR1,800-EUR4,200

Industrial-grade (80+ CFM): EUR5,000-EUR9,000

German-made units like Kaeser retain 65-70% resale value here, while Chinese brands (e.g., Sollant) drop to 40% after 3 years.

How to Avoid Costly Mistakes When Buying Used

A Piraeus construction company saved EUR3,700 last month by using this checklist:

Verify hours meter readings against maintenance logs

Test oil contamination levels onsite

Request supplier warranty (min. 6 months)

"We almost bought a 2018 Atlas Copco unit at EUR6,300," said project lead Dimitris Karras. "But quotation reviews showed identical models from Italy at EUR5,100 with transport included."

Smart Supplier Strategies for Greek Buyers

Local auctions in Athens and Patras often inflate price per piece by 15-20%. Instead, check:

EU-wide refurbishment hubs in Bulgaria (lower labor costs)

Direct imports from German factories shutting lines

Major Greek resellers like AirComp Greece now offer 0% VAT schemes on certified used units - a EUR2,160 saving on a EUR12,000 compressor.



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3 Steps to Lock Down Your Best Deal

First, email suppliers with your CFM needs and budget to get real-time quotations. Second, use the EU's CE+ mark as a quality filter. Third, negotiate service contracts - 73% of sellers will include free maintenance if you close the deal within 10 days.

As Greek industries pivot toward sustainable ROI models, the right used compressor can cut machinery budgets by EUR14,000+ over 5 years. Start comparing supplier inventories now before summer's peak demand hits.

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