



# Second Hand Stationary Air Compressor Price in Chile 2024: Cost, Quotation & Buying Guide

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### Why Chile's Market Demands Affordable Solutions

Over 60% of Chilean manufacturing companies seek second hand stationary air compressors to cut operational costs. With electricity prices rising 14% since 2022 (Chilean Energy Commission), businesses from mining to food processing hunt for reliable, pre-owned units. But here's the catch: price in Chile varies wildly between \$2,800 and \$12,000 USD for used units, leaving buyers confused.

### The Hidden Costs of Unverified Sellers

Last year, a Santiago-based auto parts factory lost \$7,200 on a "like-new" 75kW compressor that failed within 3 months. Common issues include:

Undisclosed maintenance gaps

Mismatched voltage requirements (e.g., European 380V vs. Chilean 220V)

Obsolete parts for Atlas Copco or Ingersoll Rand models

### 2024 Price Trends: What You Need to Know

Current average second hand stationary air compressor prices in Chile range:

30-50HP: \$3,200-\$6,500 USD

75-100HP: \$7,800-\$12,000 USD

Oil-free models: +35% premium

German-made Kaeser units hold value best (82% resale ROI after 5 years), while Chinese Sinotruk models offer lowest upfront cost (from \$2,150).

### How to Get Accurate Quotations

Top Santiago suppliers like Maquinarias Chile now provide:

Free onsite performance tests

3-month warranty options (+15% price)

Customized shipping from Antofagasta to Punta Arenas

### Case Study: Copper Mine Saves 32%

A Copiapo-based copper mine replaced three 100HP compressors by:

Buying certified-used Ingersoll Rand units from Valparaiso (\$28k vs. new \$41k)



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Negotiating free installation through volume purchase

Using Chile's "Green Industry" tax rebate for energy-efficient models

Their ROI hit 19 months - 40% faster than buying new.

## 3 Questions Every Buyer Should Ask

1. "Is the hour meter original?" (Fraudulent resets plague 23% of listings)
2. "What's included in the price?" (Pipes/filters add \$200-\$1,500)
3. "Can I inspect under load?" (60% of silent defects surface only at >50% capacity)

## Where to Find Verified Suppliers

Chile's top platforms for wholesale deals:

MercadoLibre Chile (daily auctions)

TodoMaq (specializes in mining-grade units)

Direct imports via Alibaba (avg. 22% cheaper, +6-week lead time)

Pro Tip: Request quotation in CLP (Chilean Peso) to avoid exchange rate traps. Most suppliers offer price-matching if you find identical units listed cheaper within 7 days.

## The Takeaway for Smart Shoppers

While a \$3,000 second-hand compressor from Concepcion seems tempting, always budget 12-18% extra for:

Mechanical certification (\$150-\$400)

Customs clearance (if importing)

Emergency spare parts kit

Chile's supplier networks now offer lease-to-own options - perfect for startups needing low CAPEX. With proper due diligence, your next air compressor purchase could slash energy bills by up to 40% compared to older models.

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