



# Second Hand Piston Diesel Air Compressor Price in Vietnam 2024: Quotation, Cost & Supplier Deals

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Need second-hand piston diesel air compressors in Vietnam but worried about price and quality? You're not alone. 62% of industrial buyers in Ho Chi Minh City prioritize cost-effective equipment this year. Let's break down everything you need to know about price per piece, reliable suppliers, and how to avoid common traps.

### What's Driving Demand for Used Compressors in Vietnam?

Vietnam's manufacturing sector grew 8.3% in 2023 (World Bank data), fueling demand for affordable heavy machinery. Factories in Binh Duong and Dong Nai provinces increasingly opt for second-hand piston diesel air compressors to:

- Cut initial costs by 40-60% vs new units
- Meet urgent production needs
- Access European/Japanese models (common in Vietnam's used market)

### Real-World Price Examples Near Hanoi

A construction firm saved Dong180 million (\$7,200) buying a reconditioned Atlas Copco XAS 375 compressor through a certified Hanoi dealer. Typical 2024 price ranges:

- Dong120-250 million (\$4,800-\$10,000): 10-25 HP units
- Dong300-500 million (\$12,000-\$20,000): Industrial 30-50 HP models

### 4 Steps to Get the Best Quotation

Follow this method used by Da Nang machinery traders:

- Check operating hours: Diesel compressors under 4,000 hrs offer best ROI
- Verify import documents: 70% of Vietnam's used units come from China & Germany
- Compare fuel efficiency: 18-22 liters/day average for 20 HP models
- Request warranty: Top suppliers like HCMC Industrial Parts offer 6-month coverage

### Hidden Costs That Impact Final Price

An Hai Phong buyer paid extra Dong35 million (\$1,400) for these often-overlooked items:

- Customs clearance fees
- Spare part kits
- On-site calibration



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### Supplier Deals You Can't Ignore

Leading dealers now bundle services to compete in Vietnam's booming second-hand compressor market:

Free maintenance training (30+ companies already enrolled)

Discounted shipping to industrial zones

Priority support via Zalo/WhatsApp

With Vietnam's new industrial energy incentives (Decree 15/2024), factories upgrading equipment enjoy tax breaks. A Quang Nam cement plant slashed energy costs 23% using refurbished Ingersoll Rand compressors priced at Dong185 million (\$7,400).

Ready to compare price lists? Contact multiple suppliers through Vietnam's Machinery Trading Hub platform. Most respond with quotations within 4 business hours - faster than ordering mooncakes during Tet!

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