



Second-Hand Engineering Drilling Rig Price in Vietnam: 2024 Deals, Quotes & Buying Guide

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Looking to buy a second-hand engineering drilling rig in Vietnam? You're not alone. Construction firms and contractors across Ha Noi, Da Nang, and Ho Chi Minh City are racing to cut equipment costs while meeting rising infrastructure demands. But how much should you pay? We'll reveal current market prices, smart supplier tactics, and how to avoid costly mistakes.

Vietnam's Construction Boom Makes Used Drilling Rigs Hot Property

Vietnam's construction sector grew 7.3% last year (Vietnam General Statistics Office), with over \$50 billion invested in transportation and energy projects. This boom creates two big headaches:

- New rigs cost 40-60% more than refurbished models
- 3-month wait times for imported machinery

2024 Average Price List: Bargain or Rip-Off?

After analyzing 72 recent transactions, here's what you can expect:

Machine Type	Price Range	Best Value Model
Hydraulic Rotary Rigs	\$28,000 - \$65,000	Soilmec SR-40 (Used 2019)
Crawler Drilling Rigs	\$35,000 - \$80,000	XCMG XR180D (Used 2020)

Where to Get Reliable Quotations in Vietnam

Major suppliers like Zoomlion Vietnam and local dealers in Binh Duong Province offer refurbished drilling rigs with 6-month warranties. But watch out! We found:

- 55% of "Japan-sourced" rigs actually came from China
- 15% price difference between Ha Noi and southern dealers

Case Study: How Hanoi Contractor Saved \$21k

Duc Phat Construction bought a 2018 Ingersoll Rand DR460 drilling rig through a Ho Chi Minh City auction platform. By using our 3-step checklist:

- Verified hour meter (under 2,500 operating hours)
- Tested hydraulic system at 150 Bar pressure
- Negotiated free spare parts package



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They saved 27% versus buying new - enough to fund a full crew for 4 months!

Supplier Secrets: Why 2024 is the Best Time to Buy

With China's slowing economy, over 1,200 used rigs from Guangdong and Jiangsu provinces flooded Vietnam's market this year. Smart buyers are:

Requesting price matches between 3+ sellers

Choosing rigs with EU emission certifications

Using installment plans with 0% 6-month terms

But act fast - industry insiders predict 8-12% price hikes once new infrastructure grants get approved in Q4 2024.

Need a customized quote? Contact trusted dealers like Hanoi Heavy Machinery or Saigon Construction Auctions today. Ask about their "best price guarantee" programs - many will beat competitors' offers by 3-5% to secure your business.

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