



# Second Hand Drilling Rod for Sale in Vietnam 2024: Price List, Quotation & Buying Guide

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Looking for second hand drilling rod price in Vietnam? You're not alone. Vietnam's booming construction and mining sectors created a 23% surge in used drilling tool imports last year. But here's the problem: prices vary wildly, and unreliable suppliers often overcharge buyers. Let's cut through the noise.

### Why Second Hand Drilling Rod Prices in Vietnam Are Spiking

Vietnam imported over 12,000 tons of used drilling equipment in 2023 - mostly from China and South Korea. But average costs jumped 18% compared to 2022. Three factors are driving this:

- High demand from small-scale miners avoiding new rod prices (up to \$120/meter)
- Limited local recycling facilities inflating refurbishment fees
- Currency fluctuations increasing import taxes

### Case Study: How a Quang Ninh Mine Saved 34%

Phong Ha Mining Co. needed 200+ meters of second hand drilling rods for a coal exploration project. New rods would've cost \$18,000. Instead, they:

- Requested quotations from 3 Chinese suppliers via Alibaba
- Negotiated bulk pricing at \$68/meter (including shipping)
- Saved \$6,400 total vs. buying from Hanoi-based resellers

### 2024 Price Trends: What to Expect

Current price per piece ranges in Vietnam:

- R22 rods (3m length): \$45-\$75 used
- R32 rods (4m length): \$80-\$130 used
- Custom Tapered Rods: \$110-\$180/meter

**Pro Tip:** Prices jump 9-15% during Vietnam's rainy season (May-Oct) when mining activity peaks.

### 3 Steps to Get the Best Deals

Follow this buying guide to avoid scams:

#### 1. Verify Supplier Credentials

Only work with sellers providing:

- ISO 9001 certification for refurbished tools
- Original equipment manufacturer (OEM) documentation



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- Third-party inspection reports (e.g., SGS Vietnam)

### 2. Calculate True ROI

A \$50/meter rod needing \$20/meter repairs might cost more than a \$75/meter ready-to-use option. Always request condition grading (Grade A-D).

### 3. Negotiate Shipping Terms

70% of Vietnamese buyers lose money on unclear Incoterms. Demand CIF (Cost, Insurance & Freight) pricing to Hai Phong port.

### Supplier Spotlight: Why Chinese Exporters Dominate

Chinese suppliers control 61% of Vietnam's second hand drilling rod market per 2023 customs data. Key advantages:

- Direct sourcing from closed mines in Inner Mongolia
- 15-20% cheaper than Korean/Japanese equivalents
- Faster delivery (12-18 days vs. 30+ days from Europe)

Ready to compare price lists? Contact at least two suppliers for quotations this week - inventories are shrinking as Vietnam's Q3 infrastructure projects kick off. The last container ship from Qingdao with drilling rods sold out in 4 days flat. Don't get stuck paying November's inflated rates.

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