



Second-Hand DTH Drilling Rig Price in Vietnam: 2024 Deals, Quotation & Buying Guide

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Need a second-hand DTH drilling rig in Vietnam but worried about costs? You're not alone. Over 65% of construction companies in Southeast Asia now consider pre-owned heavy machinery to combat rising equipment prices. Let's break down what you need to know.

Why Second-Hand DTH Rigs Dominate Vietnam's Market

Vietnam's mining and construction sectors grew 8.3% last year, yet new drill rigs from Germany or China cost \$180,000-\$350,000. That's why second-hand DTH drilling rig prices (typically \$45,000-\$120,000) make sense for contractors. A Hanoi-based quarry operator saved 60% by buying a refurbished 2020 model from Shanghai last month - proof that smart sourcing works.

Key Factors Affecting Prices

Not all used rigs are equal. Watch these 4 factors:

Age vs. hours operated: A 5-year-old rig with 2,000 hours often outperforms a 3-year-old one with 8,000 hours

Brand reputation: Atlas Copco & Sandvik hold value better than generic Chinese models

Vietnam's 10% import tax on used machinery

Availability of local service support

2024 Price Ranges & Hidden Costs

Current second-hand DTH drilling rig prices in Vietnam vary by capability:

Small crawler rigs (100-150mm holes): \$48,000-\$75,000

Mid-size truck-mounted units: \$82,000-\$110,000

High-altitude rigs with GPS: \$125,000+

But wait - a \$50k rig could cost \$65k after shipping from China and Hanoi port clearance. Always ask suppliers for all-inclusive quotations.

Case Study: How Phu Tho Company Cut Costs

A road construction team in Ho Chi Minh City needed 2 rigs for a 12-month highway project. Instead of leasing at \$7,500/month, they bought 2018-model Soilmecc rigs from a Guangzhou supplier for \$89,000 each. With proper maintenance, they'll break even in 14 months and own the assets afterward.

Where to Find Reliable Suppliers

Top channels for second-hand DTH rigs in Vietnam:



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China-based exporters (70% of Vietnam's used machinery imports)

Local dealers offering warranty packages

Auctions from exiting mining projects

Tip: Look for suppliers who provide hydraulic system certifications. Vietnam's new safety rules require this for all imported rigs since March 2024.

Negotiation Tactics That Work

When discussing DTH drilling rig prices, ask these questions:

"Can you share maintenance logs from the previous owner?"

"Does this price include spare hammer bits?"

"What's your return policy if customs rejects the shipment?"

A Da Nang buyer recently secured 6 months of free hydraulic seals by showing competing quotes from two Yunnan suppliers.

Ready to explore options? Contact at least three verified suppliers to compare price lists and ROI scenarios. With Vietnam's infrastructure budget hitting \$20B this year, getting the right rig at the right cost could define your next project's success.

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