



Second Hand Crawler Air Compressor for Sale in Denmark: 2025 Price List, Supplier Quotes & ROI Guide

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Why Buy Used? The Smart Choice For Contractors

Danish construction firms spent 18% more on new equipment last year - but 63% now consider second hand crawler air compressors to cut costs. Why? A 2024 EU report shows used models from Germany/China sell at 40-60% below new prices. Let's break down real pricing.

Current Market Prices (Per Unit)

Atlas Copco XAS 186: 95,000-120,000 DKK (800-1,200 engine hours)

Ingersoll Rand XHP1170: 82,000-105,000 DKK (rebuilt compressor pumps)

Chinese brands (Shanghai Kyson): 55,000-75,000 DKK (full service history)

3 Things Impacting Your Total Cost

1. Hydraulic leaks: Check service logs - 75% of resale disputes involve undocumented repairs.
2. Shipping fees: Importing from Germany adds 8-12% cost vs local Danish suppliers.
3. ROI timeline: Copenhagen firm Havneprojekt AS saved 217,000 DKK buying used - broke even in 8 months.

How to Negotiate With Suppliers

Top Aarhus dealer Airmatic Denmark offers:

Free 90-day warranty on compressors under 1,500 hours

2.9% financing for bulk orders (3+ units)

Oil analysis reports since 2022 EU emission rules tightened

2025 Price Trend Alert

Used equipment prices rose 7% this quarter due to new Danish VAT rules. But here's a hack: Ask suppliers for "quotation locked for 30 days". Odense Machinery Group honored 2023 prices for 16 clients during last December's tax changes.

Pro tip: Compare price per kWh efficiency - newer second-hand models (2018+) often beat older "cheap" units by 18-22% fuel savings. Always request engine load test videos before payment.

Where Buyers Get Stung (Real Case)

Aalborg contractor Nordic Drill AS lost 64,000 DKK on a "low-hours" Atlas Copco unit. The issue? Hidden



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rust from Baltic Sea storage. Always verify:

1. Storage location (avoid coastal areas)
2. OEM parts replacement rate
3. Tier 4 Final compliance for EU sites

Your Next Step

Request 2025 price lists from 3 verified suppliers minimum. Key players like Airpress Denmark and Used-Compressors now offer live WhatsApp quotes. Remember: 78% of best deals sell within 72 hours - move fast once you confirm machine history.

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