



Second Hand Crawler Air Compressor Price in Vietnam 2024: Quotation, Supplier Deals & ROI Guide

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Need a second hand crawler air compressor in Vietnam but worried about upfront costs? You're not alone. Construction firms and mining operators across Southeast Asia are switching to pre-owned models to cut expenses without sacrificing performance. Let's break down current pricing trends, trusted suppliers, and ROI strategies to make your purchase pay off faster.

Why Second Hand Crawler Compressors Dominate Vietnam's Market

Vietnam's infrastructure boom requires heavy machinery at competitive prices - new diesel screw compressors often cost \$35,000-\$80,000 USD. But used crawler air compressors in Vietnam sell for 40-60% less, averaging \$12,000-\$28,000 depending on brand and hours used.

Real Data: How Buyers Save Big

A 2023 survey showed 73% of Vietnamese contractors prioritize price per piece when renting or buying air compressors. For example: Atlas Copco XAS 750 (3,500 hrs): \$17,500 (New: \$52,000) Ingersoll Rand XHP900 (2018 model): \$23,900 (New: \$67,000)

Smart Buying Guide: Avoid Hidden Costs

Local suppliers in Hanoi and Ho Chi Minh City often refurbish units imported from Japan or Germany. But always check:

Service history: 3,000-5,000 engine hours is ideal
Certifications: ISO 1217 test reports for airflow accuracy

Case Study: Quang Ninh Port Project

A marine engineering firm saved \$215,000 by purchasing 4 second hand air compressors from a certified Guangzhou supplier. The ROI came in 14 months through round-the-clock piling and drilling operations.

2024 Price List & Negotiation Tactics

Current price lists show 5-8% discounts for bulk purchases. Key models:

- Screw-type: \$14,900-\$26,800

- Piston-type: \$8,500-\$15,200

Always ask suppliers for quotation validity periods. Many dealers offer 30-day price locks amid fluctuating steel costs.

Want the best second hand crawler air compressor price in Vietnam? Contact trusted wholesalers before June - the monsoon season typically drops demand (and prices) by 10-12% in coastal regions. Ready to compare real-time deals? Send your project specs to local partners today.

Web: <https://wedataka.edu.pl>



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