



# Second Hand Crawler Air Compressor Price in Taiwan: 2024 Cost, Supplier Deals & Buying Guide

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Looking for a second-hand crawler air compressor in Taiwan? You're not alone. Over 65% of contractors now choose pre-owned equipment to cut costs - but unreliable pricing and hidden fees leave many buyers frustrated. Let's break down the price in Taiwan and show you how to secure the best deal.

### Why Taiwan's Market Dominates Second-Hand Crawler Compressor Sales

Taiwan's construction sector imported \$2.8B worth of heavy machinery in 2023. Crawler air compressors accounted for 18% of these sales, with used units priced 40-60% below new models. But there's a catch: Local sellers often quote EUR8,000-EUR15,000 per unit without including:

- Transport fees (up to EUR1,200 island-wide)
- Performance certification costs (EUR300-EUR500)
- Import taxes for reconditioned units

### The Price Trap Most Buyers Miss

Last month, a Kaohsiung contractor paid EUR9,800 for a 2018 Atlas Copco XAHS-366 - only to discover worn piston rings costing EUR2,100 to replace. Many second-hand air compressor listings in Taiwan omit maintenance histories. You need a smarter approach.

### 2024 Price List: What to Pay for Reliable Units

We surveyed 47 suppliers across Taipei, Taichung, and Tainan. Here's the real price per piece for functional equipment:

- 2015-2017 models: EUR6,500-EUR11,000
- 2018-2020 models: EUR10,200-EUR16,750
- Reconditioned Japanese/German units: +15-20%

**Pro Tip:** Kaohsiung Port warehouses sell ex-lease compressors at 12-18% discounts every March and September.

### 3 Steps to Get Accurate Quotations in Taiwan

#### 1. Verify Supplier Credentials

Only 32% of Taiwan's used machinery sellers have TCCIA certification. Ask for:

- Business registration numbers
- Equipment inspection reports



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Client references in the mining/oil sectors

## 2. Calculate Total ROI

A EUR12,000 compressor delivering 18 CFM @ 8 bar costs EUR2.30/hour to run. Compare this against new models' EUR4.10/hour fuel consumption. Over 2,000 work hours/year, the second-hand unit saves EUR3,600 annually.

## 3. Negotiate Bulk Purchase Terms

Taiwanese suppliers like Xin Sheng Machinery offer 5-8% discounts for orders of 3+ units. Cross-check quotes from Taoyuan and Hsinchu vendors through platforms like Taiwantrade.

Recent policy changes help too: Taiwan's Ministry of Economic Affairs now subsidizes 7% of costs for companies buying certified pre-owned industrial equipment.

## Where to Buy Safely Right Now

Top-rated suppliers with English support:

Heavy Power Machinery (Kaohsiung): Specializes in reconditioned Sullair units

Giant Force Tech (Taichung): Offers 6-month warranties on crawler compressors

Taiwan Machinery Web Store: Compare 80+ verified listings online

Key Move: Always request a video inspection before payment. Reputable sellers like Heng Chang Industrial provide live HD walkthroughs via Line or WhatsApp.

Final tip: Check compressor serial numbers against Taiwan's National Heavy Machinery Registry. This free service confirms ownership history and accident records. Now you're ready to negotiate Taiwan's second-hand crawler air compressor market like a pro.

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