



Second Hand Core Drilling Rig for Sale in Vietnam: Price List, Quotation & Buying Guide 2024

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Why Vietnam's Construction Boom Demands Affordable Core Drilling Rigs

Vietnam's infrastructure sector grew by 8.1% annually since 2020, with over \$20 billion invested in roads and high-rise projects. Contractors now scramble to find second hand core drilling rigs at Vietnam prices that fit tight budgets. But here's the problem: used equipment markets here are flooded with overpriced machines or poorly-maintained units.

The Real Cost of Buying Blind

Last year, a Hanoi contractor lost \$12,000 on a "discounted" rig that broke down after 3 weeks. Vietnamese buyers face:

- 30-50% price variations between local dealers
- Hidden repair costs averaging \$3,500/unit
- No warranty on 68% of used rigs

2024 Vietnam Price Range: Used vs. New

A brand-new core drilling rig from China starts at \$45,000. But second-hand core drilling rig prices in Vietnam now range from \$15,000-\$35,000 for functional units. Here's why smart buyers prioritize refurbished models:

- 45% lower upfront cost vs. new
- 6-12 month supplier warranties available
- Spare parts compatibility with Chinese/German brands

Case Study: Da Nang Port Expansion Project

Ocean Construction Co. saved \$92,000 by purchasing 3 used Hyundai rigs through a Hanoi-based dealer. Key steps they took:

- Requested compression test reports (min. 1800 PSI)
- Negotiated free diamond drill bits worth \$2,100
- Secured 8-month engine warranty

How to Get the Best Quotation

Top suppliers like Ha Tinh Machinery and China's XCMG Group now offer online price per piece quotes within 24 hours. For a Kubota UD350 rig with 1,200 operating hours, expect:



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Base price: \$23,700

Shipping to Ho Chi Minh: \$1,200

1-year service contract: \$1,800

Always ask for breakdowns of:

Engine hours vs. machine age (ideal ratio: <200 hrs/year)

Vietnam customs clearance support

Payment terms (30% deposit is standard)

Market Trends: EU-Vietnam Free Trade Impact

Since 2023, tariffs on used construction equipment from Germany and Italy dropped to 2.3%. This boosted imports of Atlas Copco and Bauer rigs - now 22% of Vietnam's second-hand drilling rig market. But act fast: 42% of quality stock sells within 2 weeks.

Wholesale Opportunities for Multiple Units

Need 5+ rigs? Ho Chi Minh wholesalers offer bulk discounts up to 18% on Korean/Japanese models. One recent deal included:

5 Soilmec SR-30 rigs @ \$28,500 each (vs. \$32,100 retail)

Free operator training (value: \$450/rig)

0% interest financing for 6 months

Vietnam's demand shows no sign of slowing. With 22 new highway projects approved this year alone, core drilling rigs for sale remain hot commodities. Check dealer certifications through Vietnam's Construction Machinery Association before finalizing purchases. Smart buyers combine local inspections with global supplier networks - that's how you lock in ROI before the next price hike.

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