



# Screw Diesel Air Compressor Wholesale Price in Vietnam 2025: Cost, Suppliers & Bulk Deals

## Screw Diesel Air Compressor Wholesale Price in Vietnam 2025: Cost, Suppliers & Bulk Deals

Need screw diesel air compressors at wholesale rates in Vietnam? You're not alone. Over 60% of construction and manufacturing firms in Southeast Asia now prioritize cost-effective, heavy-duty equipment. But here's the problem: Many buyers pay 15-30% more due to unclear pricing structures and unreliable suppliers. Let's fix that.

### Why Vietnam's Market Demands Smart Purchases

Vietnam's industrial sector grew by 7% annually since 2020, driving demand for energy-efficient machinery. Screw-type diesel compressors dominate 43% of the air compressor market here - but outdated pricing models create confusion. A 2024 survey found:

- 42% of buyers received inconsistent quotes for identical specs
- 27% reported delayed deliveries from local distributors
- 18% discovered hidden costs after ordering

### Case Study: How a Hanoi Factory Saved \$12,000

Delta Construction Co. almost signed a \$52,000 deal for a 250 CFM diesel screw compressor until they compared wholesale prices from certified Chinese suppliers. Result? Identical Doosan-powered unit + free spare parts = \$40,200 net savings. Their secret? Working with bonded warehouses in Haiphong to avoid import taxes.

### 2025 Price Guide: What You'll Actually Pay

Current screw diesel air compressor wholesale prices in Vietnam range from \$8,500 to \$65,000+ based on:

- Power (20HP to 300HP diesel engines)
- CFM output (50 to 1,200 cubic feet/minute)
- Tank size (100L to 500L)
- Brand tier (Atlas Copco vs local Vietnamese assemblers)

**Pro Tip:** Ask for EXW (Ex-Works) pricing from suppliers in Guangdong or Zhejiang. A 100HP unit averaging \$28,000 FOB Shanghai drops to \$25,500 EXW - that's 9% saved before shipping.

### 3 Steps to Lock Down the Best Deal

#### 1. Verify Supplier Credentials

Only 1 in 5 Vietnam-based "wholesalers" own actual inventory. Request:

- ISO 1217 certification for airflow accuracy



# Screw Diesel Air Compressor Wholesale Price in Vietnam 2025: Cost, Suppliers & Bulk Deals

- CE/EC compliance documents
- On-site production videos (avoid traders posing as makers)

## 2. Negotiate Tiered Pricing

Order 3+ units? Suppliers like Rotorcomp offer 7-12% discounts. Example:

Single screw diesel air compressor = \$26,700

Three units = \$72,900 (\$24,300 each)

Ten units = \$226,000 (\$22,600 each)

## 3. Optimize Logistics

Ship via Cat Lai Port to cut 30% on customs fees vs. road transport from China. For urgent projects, air freight a demo unit first - costs \$3,800 but prevents 3-week delays.

Vietnam's revised machinery import policy (effective Q3 2024) slashes tariffs by 5% for energy-saving models. Pair this with pre-negotiated wholesale supplier deals, and your ROI improves within 8-14 months. Ready to compare real quotes? Top 5 verified vendors are now offering instant price lists for bulk screw compressor orders.

Web: <https://wedateka.edu.pl>