



Piston Diesel Air Compressor for Sale in Vietnam: 2024 Price List, Quotation & Supplier Deals

Piston Diesel Air Compressor for Sale in Vietnam: 2024 Price List, Quotation & Supplier Deals

Looking to buy a piston diesel air compressor in Vietnam? With construction and mining booming (8.2% growth in 2023), demand for these machines has spiked. But here's the kicker: Prices range wildly from \$3,000 to \$15,000 depending on specs. Let's break down the cost, show you real price per piece examples, and reveal how to get the best ROI.

What Drives the Price of Diesel Air Compressors in Vietnam?

Three main factors affect your final quotation:

Power output: 10 HP models start at \$3,000, while industrial 50 HP units hit \$15,000

Brand origin: Chinese brands like Sinosource cost 20-30% less than German-made Doosan models

Local taxes: Vietnam's 10% import duty on machinery from non-ASEAN countries adds hidden costs

Case Study: How a Hanoi Contractor Saved 18%

Duc Phat Construction needed two 25 HP compressors for a highway project. Local dealers quoted \$22,000. By ordering directly from Shanghai Diesel Power (China) and using Vietnam's wholesale tax incentives, they paid \$18,040 - including shipping and customs clearance.

2024 Price List for Top Models

Here's what you'll pay for popular piston diesel air compressor models:

Mitsui 15 HP Portable: \$4,200-\$5,800

Atlas Copco XAS 37 JD: \$9,150 (with 2-year warranty)

Generic Chinese 10 HP: \$2,950 (FOB price)

Pro tip: Ask suppliers about ROI calculators. A \$6,000 unit can generate \$300/month in rental income at Vietnamese construction sites.

Your Smart Buying Guide for Vietnam's Market

Follow this 3-step process to avoid overpaying:

Compare price lists from at least 4 suppliers - both local and international

Request detailed quotations including VAT, warranty, and after-sales service

Verify certifications: ISO 1217 for air compressors and Vietnam's CR Mark

Vietnamese buyers saved an average of 14% in 2023 by negotiating bulk deals during March-August



Piston Diesel Air Compressor for Sale in Vietnam: 2024 Price List, Quotation & Supplier Deals

off-season. Major suppliers like Vinamac now offer 0% financing for 6 months on units over \$5,000. With global steel prices dropping 3% this quarter, expect cost savings to trickle down by Q4 2024.

Ready to compare live offers? Top-rated suppliers in Ho Chi Minh City respond to price per piece inquiries within 2 hours via Alibaba Trade Assurance. Just ensure your chosen model meets Vietnam's new emission standards (Decision 24/2023/QD-TTg) - non-compliant units face 15% penalty fees.

Web: <https://wedata.edu.pl>