



# High-Quality Drilling Hammer Wholesale in Nigeria 2024: Price per Piece, Bulk Quotes & Supplier Deals

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Need drilling hammer wholesale price in Nigeria to complete your mining or construction projects? With construction projects surging by 18% nationwide in 2023, Nigerian contractors are scrambling for reliable tools at competitive rates. But unstable local pricing and delayed deliveries are eating into profits. Let's fix that.

## Why Nigerian Buyers Overpay for Drilling Hammers

A 2023 survey showed 63% of Lagos contractors paid ₦25,000-₦38,000 per hammer - 22% higher than imported options. The problem? Middlemen markup and underperforming tools. Cheap local hammers often fail within 3-6 months, while delays in Port Harcourt shipments cause project penalties.

## China-Nigeria Wholesale Price Comparison (2024)

Smart buyers source directly from Chinese manufacturers like SINOSTEEL or SANY Group. Here's the math:

Price per piece: \$85-\$120 (air freight included) vs. ₦38,000 (\$90) local retail

MOQ: 50-100 units for 8-12% bulk discounts

Delivery: 15-25 days to Abuja/Lagos via Alibaba Trade Assurance

## Case Study: Kaduna Mining Co. Saved ₦4.7M

A Kaduna firm ordered 80 DTH hammers from Shanghai last quarter. Total cost: \$9,200 (₦7.8M). Local quote? ₦12.5M. They reinvested savings into two extra drill rigs - ROI achieved in 5 months.

## How to Buy Drilling Hammers at Best Wholesale Prices

Request quotes from 3-5 verified suppliers on Made-in-China

Compare specs: Look for  $\geq 55$  HRC hardness and tungsten carbide tips

Negotiate FOB terms: Avoid hidden port charges (common Nigerian headache!)

## Policy Alert: Nigeria's 2024 Import Incentives

The Federal Ministry of Mines now offers 7% tax rebates for registered companies importing drilling tools. Combine this with China's "Belt and Road" export subsidies, and you've got a 15-20% total cost advantage.

## Your Next Move: Lock in 2024 Pricing Now

Global steel prices just jumped 5.3% in Q2. Suppliers like Hengwang Mining Equipment will honor current wholesale drilling hammer prices if you book before August. Want a sample quotation? DM us for a ready-to-use procurement checklist and VIP supplier contacts.



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