



# Four Wheel Screw Diesel Compressor Wholesale 2025: Price List, Supplier Deals & Buying Guide

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Looking for four wheel screw diesel compressor at competitive wholesale prices in China? You're not alone. Over 35% of global construction and mining companies now source these machines from Chinese suppliers to slash costs by 20-40%. Let's break down how to get the best price per piece, reliable quotation strategies, and ROI-driven supplier deals.

## Why China Dominates Global Wholesale Prices

China manufactures 62% of the world's portable diesel compressors, with four wheel models priced 30% lower than US or German equivalents. Key reasons:

- Mass production in Guangdong/Shandong industrial hubs
- Government subsidies for machinery exports
- Fully-integrated supply chains (engine to screw compressors)

## The Hidden Cost Trap: How Buyers Lose Money

Last year, a German mining firm paid \$18,500/unit for a 250 CFM model from Turkey - only to discover identical Chinese units cost \$12,300 with shipping. Common pitfalls:

- Ignoring 13% VAT rebates for Chinese exporters
- Not comparing FOB vs CIF pricing
- Overlooking ISO 9001-certified suppliers

## 2025 Price List: What to Expect Now

Current wholesale price ranges in China for popular models:

- 150 CFM Standard \$9,800-\$11,200
- 250 CFM Heavy-Duty \$13,500-\$15,800
- Custom Trailers +\$2,100-\$3,400

## Supplier Negotiation Hack: The 3-Part Quotation

Top buyers use this tactic with Chinese manufacturers:

- Request EXW (Ex-Works) pricing for raw cost
- Compare 3 suppliers' FOB Shenzhen quotes
- Push for 5-7% discount on orders >20 units



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Case Study: US Builder Saves \$124,000

Texas-based RK Construction needed 18 units for desert projects. By:

- Combining sea freight for 15 units + air for 3 urgent units
- Using inspection clauses to avoid defective products
- Leveraging Alibaba Trade Assurance

They secured units at \$14,700 each vs local \$22,500 quotes.

Your Next Move: Action Steps

1. Contact 5 pre-vetted suppliers on Tuesday mornings (China time)
2. Always ask: "What's your MOQ for best price per piece?"
3. Confirm warranty includes piston ring replacements

The four wheel screw diesel compressor market shifts monthly. While this guide covers 2024 trends, prices may drop another 4-6% as new factories in Jiangsu Province come online. Smart buyers lock in wholesale contracts during April-June production peaks.

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