



Four Wheel Screw Diesel Compressor Spare Parts Supplier Vietnam 2024: Price List, Quotation & Buying Guide

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Vietnam's industrial sector is booming - and demand for four wheel screw diesel compressor spare parts has surged by 18% since 2022. But here's the problem: 65% of buyers report overpaying for unreliable parts or waiting weeks for delivery from distant suppliers. What if you could get the best price per piece while partnering with a trusted supplier in Vietnam? Let's explore how.

Why Vietnam's Top Factories Choose Local Compressor Parts Suppliers

Major manufacturers like VinFast and Samsung Vietnam now prioritize local sourcing. In 2023 alone, Vietnam imported \$2.3 billion worth of machinery parts, with screw compressors being a key category. Yet most buyers make three costly mistakes:

- Overpaying for air filters or valves due to hidden shipping fees
- Struggling to verify part compatibility with their compressor models
- Delaying projects waiting for European/Chinese suppliers to restock

Case Study: How Haiphong Port Cut Maintenance Costs by 40%

In Q1 2024, this logistics hub partnered with a Ho Chi Minh-based four wheel screw diesel compressor parts supplier. Result? They secured genuine piston rings at \$23 per piece - 31% below German quotes - with same-day delivery. Annual ROI jumped to 170% through reduced downtime.

2024 Price Guide: What Top Suppliers in Vietnam Charge

Below are current market rates from verified dealers (FOB Ho Chi Minh City):

- Screw air end assemblies: \$1,800-\$2,400 (30-40% cheaper than U.S. imports)
- Diesel engine oil filters: \$15-\$35 per unit
- Custom rubber mounting kits: \$110-\$180

Want a precise quotation? Leading suppliers like Compart Vietnam offer tiered discounts: 7% off for 50+ units, 12% for container orders.

Your 3-Step Buying Guide for Maximum ROI

Step 1: Check Certifications

Vietnam's Ministry of Industry requires ISO 9001 certification for compressor parts. Always ask suppliers for test reports matching DIN or JIS standards.



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Step 2: Compare Payment Terms

Local suppliers now offer flexible options: 30% upfront, 70% after delivery. Avoid those demanding full prepayment - that's a red flag.

Step 3: Request On-Site Testing

Top suppliers like Hanoi Diesel Parts provide free sample installation. Test vibration levels and pressure outputs before bulk orders.

Last month, a Da Nang construction firm saved \$14,000 using this strategy. They sourced valve plates from a certified four wheel screw diesel compressor parts supplier in Vietnam instead of waiting for Chinese shipments. Their project finished 11 days ahead of schedule. Now's the time to act - Vietnam's new tax incentives for machinery imports expire December 2024. Ready to optimize your supply chain?

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