



# Four Wheel Screw Diesel Compressor Price List 2024 in Vietnam: Quotes, Supplier Deals & ROI Guide

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How much does a four wheel screw diesel compressor cost in Vietnam? Let's cut through the confusion. Prices currently range from \$8,000 to \$25,000+ for mobile units - but smart buyers are securing complete packages (machine + warranty + shipping) through trusted suppliers. This guide reveals 2024 price benchmarks, compares Chinese vs European models, and shows how to negotiate better deals.

## Why Prices Vary 300% for Diesel Compressors in Vietnam

Last month, a Hanoi construction firm paid \$12,500 for a China-made screw diesel compressor with 375 CFM capacity. Meanwhile, a German-engineered unit with similar specs cost \$28,000 for a Da Nang port project. What explains this massive gap?

### Key Cost Factors:

Airflow capacity (125 CFM vs 600+ CFM units)

Fuel efficiency: New models save 15% diesel vs 5-year-old machines

Import taxes: 8% duty for ASEAN suppliers vs 12% for others

## 2024 Vietnam Market Data: Compressor Costs Breakdown

The Ministry of Industry reports 23% YoY growth in construction equipment imports. For diesel compressors:

Entry-level (100-200 CFM) \$8,000-\$14,000

Mid-range (200-400 CFM) \$14,500-\$22,000

Heavy-duty (400+ CFM) \$23,000-\$35,000

Real-world case: Saigon Infrastructure Co. saved 18% by ordering directly from Shanghai suppliers instead of local resellers - even after shipping costs.

## How to Get Accurate Quotes for Mobile Compressors

"We got 3 different price lists for the same model!" complained a buyer from Ho Chi Minh City. Avoid this trap with our field-tested method:

Specify required PSI and CFM (ex: 150 PSI/350 CFM)

Compare total cost: machine + 2-year spare parts + VAT

Request EXW/FOB terms from suppliers



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Top-rated brands like Atlas Copco (Sweden) and Quingdao Power (China) now offer Vietnam-specific price packages with maintenance included.

## Supplier Alert: New Import Rules

Since March 2024, Vietnam requires ISO 8573-1 certification for all air compressors. Unverified shipments face 15-30 day customs delays. Always request compliance documents before payment.

## Where Construction Pros Buy Screw Compressors in 2024

Three options dominate Vietnam's market:

- Local distributors (fast delivery, 20-35% markup)

- Chinese factory-direct (4-6 week lead time, lowest prices)

- Used/refurbished units (50-70% of new cost, higher breakdown risk)

A recent industry survey showed 68% of contractors prefer Chinese-made diesel screw compressors for price-performance balance. Popular models include the Shaanxi Power 7.5kW unit (\$11,200 FOB) and SINOTRUK 10-bar mobile compressor (\$16,800 CIF Hai Phong).

Need exact pricing? Contact Vietnam offices of Shanghai Heavy Machinery or Guangdong Compressor Group for same-day quotations. Most suppliers now provide online chat support in Vietnamese and English.

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