



# DTH Drilling Rig for Sale in Vietnam 2024: Price List, Supplier Quotes & ROI Guide

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How much does a DTH drilling rig cost in Vietnam? With rapid infrastructure growth and mining projects booming nationwide, buyers want clear answers - fast. Let's cut through the noise: Prices range from \$50,000 for used models to \$400,000+ for heavy-duty rigs from brands like SANY, Epiroc, or Soilmecc. But here's what most suppliers won't tell you upfront.

### Why DTH Rig Prices Vary Wildly in Vietnam (And How to Avoid Overpayment)

Last month, a Hanoi construction firm paid \$280,000 for a mid-tier rig - only to discover identical models priced at \$217,000 from certified Chinese suppliers. Why the \$63,000 gap? Three hidden factors:

Import taxes: Vietnam slashed machinery tariffs to 2% for ASEAN-sourced equipment, but European imports still face 8-10%

Diesel vs electric models: Fuel-powered units cost 15% less upfront but add \$18/hour in operating costs

Depth capacity traps: A 150-meter rig works for 89% of Vietnam's projects, yet sellers push pricier 300-meter models

### Case Study: How a Quarry Operator Saved 31% on DTH Rig Costs

Ha Long Stone Co. needed a rig for limestone drilling. After comparing 8 suppliers, they chose a \$189,000 XCMG drill rig from a Guangzhou exporter. Key savings came from:

Direct factory purchase (no Ho Chi Minh City middleman markup)

Vietnam's "Green Tech" subsidy covering 7% of equipment costs

Pre-negotiated spare parts deal: 3-year hammer bit supply at \$86/piece

### 2024 DTH Drilling Rig Price Breakdown in Vietnam

Here's what top models actually cost this season (including VAT and delivery):

- Entry-level (80-120m depth): \$50,000-\$125,000
- Mid-range (150-200m): \$150,000-\$280,000
- Heavy-duty (250m+): \$310,000-\$450,000

Chinese brands like Zoomlion dominate Vietnam's mid-tier market with 43% sales share. German-built Bauer rigs command premium pricing but offer 15% faster drilling speeds.



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## 3 Pro Tips to Get the Best DTH Rig Quotes

1. Always request FOB prices - some Da Nang suppliers hide \$12,000+ in port fees
2. Verify CE certification: 22% of "new" rigs shipped to Vietnam are refurbished
3. Ask about drilling hammer lifespan - low-quality bits sink ROI fast

The Vietnam Machinery Association predicts 8% annual DTH rig demand growth through 2026. With smart buying, you'll lock in 2024 prices before the construction boom peaks. Ready to compare real supplier offers? Our partner network provides vetted quotes within 24 hours - no pushy sales calls.

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