



# Best Screw Diesel Air Compressor in Vietnam 2025: Price List, Supplier Deals & Buying Guide

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Want to know how much a screw diesel air compressor costs in Vietnam? You're not alone. Over 43% of industrial buyers in Vietnam struggle to compare prices between local suppliers and international brands like China or Germany. Let's break down the real costs.

### Screw Diesel Air Compressor Price Factors in Vietnam

The average price per piece ranges from \$8,500 to \$26,000 USD in Vietnam. Why the big gap?

- Power output (15-350 HP models)
- Import taxes (12-18% for non-ASEAN brands)
- Fuel efficiency (new EU Stage V vs. older models)

Case study: A Hanoi construction firm saved 27% by buying directly from Guangdong suppliers vs. local middlemen. But delivery took 8 weeks.

### Vietnam Market Trends Impacting Costs

Vietnam's infrastructure boom will grow air compressor demand by 9.2% yearly until 2027 (Ministry of Industry data). This means:

- Local factories now offer 3-year warranties (up from 1 year)
- Chinese suppliers dominate 61% of mid-range units
- Government tax cuts for renewable energy projects

### Get the Best Quotation: 3 Action Steps

Follow this buying guide to avoid overspending:

- Compare specs first - CFM (airflow) and PSI matter most
- Ask suppliers for CIF Haiphong Port quotes (cost + insurance + freight)
- Check if "Made in Vietnam" units qualify for tax rebates

Pro tip: Kaeser (Germany) and Atlas Copco (Sweden) offer free ROI calculators online. Plug in your daily usage hours to see payback time.

### Supplier Hotspots in Vietnam

Ho Chi Minh City has 48% of authorized dealers. But smart buyers check:

- Quotation validity period (most last 15 days)
- Spare part availability (avoid 6-month waits)



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- After-sales service hubs (Da Nang is fastest)

A recent Hanoi warehouse upgrade used 4 Doosan PDP130 compressors (\$19,800/unit). They negotiated free training + 2 oil filters - saving \$1,240 total. Ready to get your price list? Contact 2-3 suppliers this week before monsoon season slows deliveries.

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