



# Best Diesel Generator Supplier in Vietnam 2025: Price List, Quotation & Wholesale Deals

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Vietnam's industrial sector grew 7.4% in 2023 - but daily power outages cost manufacturers \$1.4 billion yearly (World Bank). Finding a reliable diesel generator supplier in Vietnam isn't optional anymore. This guide reveals how to secure high-performance generators with verified ROI, including price per kWh comparisons and supplier discounts.

## Why Vietnam's Top Factories Switch to Diesel Generators

A Ho Chi Minh City electronics factory lost \$320,000 during blackouts last quarter. After buying a 300kVA diesel generator from a Vietnam-based supplier, they reduced downtime by 89%. Industrial zones like VSIP now recommend at least 48 hours of backup power for new tenants.

## Market Shift: Local Suppliers vs. Imported Units

Chinese brands like Weichai (35% market share) dominate Vietnam's diesel generator imports. But local suppliers offer key advantages:

- 15% faster delivery (3 weeks vs. 6 weeks for Chinese shipments)
- Free maintenance contracts (avg. \$1,200/year savings)
- Spare parts inventory in Hanoi/HCMC warehouses

## 2025 Diesel Generator Price List: New vs. Refurbished

A 200kVA generator costs \$18,000-\$28,000 upfront. But price per kWh decides real value:

- New Perkins 250kVA \$0.21/kWh
- Refurbished Cummins 150kVA \$0.18/kWh
- Chinese OEM 100kVA \$0.15/kWh\*

\*Requires \$4k voltage stabilizer for Vietnam's grid

## How to Get Instant Quotations

Top diesel generator suppliers in Vietnam like PowerGen Solutions offer online calculators. Prepare these details:

- Required output (kVA)
- Fuel storage space (liters)
- Noise limits (dB)

A Da Nang hotel saved \$7,600 using tiered pricing: 80% capacity on weekdays, 50% on weekends.



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### Wholesale Deals: Case Study

Thai Binh Industrial Park secured 15% bulk discount on 12 generators from a Hanoi-based supplier. Key negotiation points:

- 5-year AMC (Annual Maintenance Contract)
- Extended warranty to 8,000 operating hours
- Priority service response (4-hour SLA)

Vietnam's new energy regulations (Circular 15/2024) phase out generators below Tier 3 emissions by 2026. Partner with certified suppliers now to avoid retrofitting costs later. Request your customized quotation before Q3 - 72% of factories upgrade power systems during dry season (Oct-Feb).

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