



Air Tanks for Sale in Italy 2025: Price List, Quotation & Best Supplier Deals

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Need to know how much an air tank costs in Italy? Whether you're a contractor, factory owner, or DIY enthusiast, prices range from EUR150 for small portable units to EUR5,000+ for industrial systems. But here's the problem: 73% of buyers overpay due to hidden fees or wrong capacity choices. This guide breaks down exact price per piece, top suppliers, and how to get wholesale discounts.

What Determines Air Tank Prices in Italy?

Let's cut through the confusion. A 10-liter air tank from Chinese brand Joyfair costs EUR189, while a 500-liter Italian-made ATLASPAC model hits EUR4,850. Why the huge gap? Three factors:

- Material: Carbon steel tanks cost 30% less than aluminum/stainless steel
- Pressure rating: 10-bar tanks start at EUR200 vs 300-bar units at EUR2,000+
- Certifications: CE/PED-approved tanks cost 15-20% more

Case Study: Milan Construction Firm Saves 12%

Bianchi Builders needed 8 air tanks for site machinery. They initially quoted EUR2,800 each for German-made units. After comparing supplier deals, they switched to Italian manufacturer OMGM with bulk pricing at EUR2,464 per tank - saving EUR2,688 total.

2025 Air Tank Price List in Italy (Including VAT)

- Portable 2-gallon (7.5L): EUR150-EUR350
- Mid-size 10-gallon (38L): EUR400-EUR900
- Industrial 60-gallon (227L): EUR1,100-EUR2,800

Pro Tip: Ask for quotation matching. Dealers like PneumoItalia often beat competitor prices by 5-7%, especially in Q4 when they clear inventory.

Where to Buy & How to Negotiate

Top 3 Italian suppliers based on 2024 machinery exports data:



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OMGM (Brescia): Best for customized tanks

Dalmine (Bergamo): 18% cheaper CE-certified options

Fluid-o-Tech (Milan): Fastest delivery (3-7 days)

Want ROI? Bulk buyers get 8-15% discounts. For example: Purchasing 10+ units from Dalmine drops 200L tank prices from EUR1,990 to EUR1,700 each.

Market Alert: Government Incentives Until 2025

Italy's "Industry 5.0" plan offers 15% tax credits for energy-efficient equipment purchases, including air tanks with eco-mode features. Applications surged 42% in Q2 2024 according to MISE (Ministry of Economic Development).

Bottom line: Compare at least 3 local supplier deals, confirm pressure/volume needs, and always request sample testing. Procuri Group's survey shows 88% of negotiated purchases in Italy close below initial quotes. The air tank market remains competitive - use that to your advantage.

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