



# Air Tank Wholesale Price in Kenya 2024: Best Deals, Supplier Quotes & Buying Guide

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Are you struggling to find reliable air tank wholesale prices in Kenya? You're not alone. Many businesses face inflated quotes, delayed shipments, or confusing supplier terms. Let's cut through the noise and reveal exactly how to secure cost-effective air tanks for industrial, construction, or farming projects in Kenya today.

### Why Air Tank Prices in Kenya Are Rising (And How to Beat It)

Data shows Kenya's air compressor market grew 7.2% in 2023, driven by manufacturing and infrastructure projects. But demand has pushed some wholesale suppliers to charge up to 20% more than global averages. A Nairobi-based construction firm recently paid KSh 58,000 (\$450) for a standard 100L steel air tank - double the price offered by certified Chinese exporters.

### Case Study: How Mombasa Port Saved 34% on Air Tanks

In 2023, Mombasa Port partnered with a Kenya-based wholesale supplier sourcing directly from Guangdong, China. By ordering 50+ units, they secured air tanks at KSh 42,000 (\$325) per piece, with free shipping via SGR. Key factors:

- Verified ISO-certified manufacturers
- Bulk price discounts for 10+ units
- Tax rebates under Kenya's Industrialize Africa Policy

### 2024 Air Tank Price List: Wholesale vs. Retail

Here's what Kenyan buyers pay in 2024 (including VAT and duties):

- Small (50L) - KSh 25,000-35,000 (\$190-\$270)
- Mid-size (100L) - KSh 45,000-60,000 (\$350-\$465)
- Industrial (200L+) - KSh 85,000-120,000 (\$660-\$930)

Pro tip: Prices drop by 8-12% when ordering from China via platforms like Alibaba or local agents. A Kisumu agro-processing plant saved KSh 1.2 million by importing 30 units from Shanghai.

### 3 Steps to Get the Best Air Tank Quotation in Kenya

#### Step 1: Define Your Specs

Material (steel vs. aluminum), pressure rating (8-12 BAR), and volume (50-500L) impact wholesale costs. Automotive workshops typically need 100L tanks, while mining firms require 300L+ models.

#### Step 2: Compare Supplier T&Cs

Top Nairobi suppliers like AquaTech Kenya and Prime Pumps offer:



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- 1-year warranties
- Local service centers
- MOQs as low as 5 units

### Step 3: Negotiate Bulk Deals

Ordering 50+ units? Push for:

- 10-15% price discounts
- DDP (Delivered Duty Paid) terms
- Flexible payment: 30% deposit, 70% after delivery

With Kenya's Big Four Agenda boosting manufacturing, smart buyers lock in air tank wholesale prices now before mid-2024 demand spikes. Ready to compare quotes? Contact verified suppliers through Kenya Association of Manufacturers (KAM) or request a custom buying guide via industrial equipment forums.

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