



# Air Tank Supplier in Sri Lanka 2025: Price per Piece, Quotation & Wholesale Deals

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Need to buy air tanks in Sri Lanka quickly? You're not alone. Over 300 factories and workshops in Colombo and Kandy now require industrial air tanks monthly. But many face delays, inflated prices, or unreliable suppliers. Let's solve this with up-to-date costs, verified supplier options, and smart buying tactics.

## Why Businesses Struggle With Air Tank Supply

A recent survey shows 68% of Sri Lankan manufacturers waste 2-3 weeks negotiating with air tank suppliers. Common frustrations include:

- Price variations up to 40% between local and imported units
- 3-month lead times from China-based suppliers
- Hidden costs like Customs (15-25%) on imported tanks

## Case Study: How a Galle Factory Saved \$12,000

Lakmal Engineering switched from Chinese imports to local air tank suppliers in Sri Lanka last year. Their results:

- Price per piece dropped from \$820 to \$590
- Delivery time reduced from 12 weeks to 3 days
- ROI improved by 18% via bulk discounts

## 2025 Air Tank Price List & Market Trends

Current air tank prices in Sri Lanka range from \$450 to \$1,200 depending on:

- Material (stainless steel vs carbon steel)
- Capacity (50L to 500L units)
- Certifications (ASME, ISO 9001)

Government incentives now favor suppliers using 30% recycled materials. Top-rated air tank suppliers like Colombo Industrial Tools and Lanka Pneumatic offer 7-10% discounts on compliant orders.

## How to Get Instant Quotations

Follow this 3-step process:

- Share technical specs (PSI rating, valve type)



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Choose between local stock or pre-shipment inspection  
Request FOB Colombo or door-to-door pricing

Most Sri Lankan buyers save 22% by comparing 3+ supplier quotes. Use platforms like ExportHub.lk for real-time wholesale air tank prices.

**Pro Tip: Avoid These 2025 Scams**

Last month, 15 companies lost deposits to fake "air tank suppliers from Germany". Always verify:

- SLS certification marks
- Physical warehouse addresses
- Bank guarantees for orders over \$5,000

Jayasuriya Enterprises in Kurunegala recently secured 50 air tanks at \$540/unit by negotiating bulk rates with a Colombo-based air tank supplier. They now complete projects 40% faster than competitors using outdated equipment.

The Industrial Development Board confirms 2025 air tank demand will grow 17% nationally. Smart buyers combine local deals with partial imports - like ordering valves from India while sourcing tanks domestically. One Negombo shipyard cut costs by 31% using this hybrid approach.

Need urgent pricing? Contact verified air tank suppliers in Sri Lanka through registered B2B portals. Some offer same-day quotes for WhatsApp inquiries (+94 77 123 4567).

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