



# Air Tank Spare Parts Supplier Vietnam 2024: Price List, Quotation & Bulk Buying Guide

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Need air tank spare parts delivered fast at competitive prices? Vietnam has emerged as the #1 sourcing hub for industrial buyers worldwide. Let's cut through the noise and show you exactly how to get quality parts without wasting time or money.

Why 89% of Global Buyers Choose Vietnam Suppliers?

The global industrial machinery market will grow by 5.2% annually until 2030 (Grand View Research). Vietnam's air tank spare parts suppliers capture 38% of ASEAN's compressor component exports, thanks to:

- Cost savings up to 40% vs. German or Japanese suppliers
- Specialized production clusters in Hanoi/Ho Chi Minh City
- Average 12-day shipping to major EU/US ports
- CE/ISO certifications at 72% of factories

Real Case: How a German Firm Saved EUR230,000

Hermann Machinery (Bavaria) switched to a Vietnam air tank parts supplier in 2023. Results:

- o 30% lower price per piece for piston rings
- o 18-hour faster quote response time
- o Zero QC rejects in first 6 shipments

2024 Price Breakdown: What You'll Actually Pay

Typical air tank spare parts costs from Vietnam:

Price per piece range:

- o Gaskets: \$0.80-\$3.20
- o Pressure valves: \$18-\$75
- o Composite filters: \$25-\$110

Key factors affecting quotation:

1. Material grade (aluminum vs. stainless steel)
2. MOQ: 11% price drop for 500+ unit orders
3. Custom machining requirements

3-Step Buying Guide for Maximum ROI

- Contact 3 shortlisted suppliers via Alibaba/HKTDC
- Request sample testing + detailed proforma invoice



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Negotiate 7-15% discounts for annual contracts

Since 2022, 76% of US industrial buyers using Vietnam suppliers report faster inventory turnover. The ASEAN-China Free Trade Agreement slashes tariffs to 0-5% for parts shipped through Guangdong ports.

Looking ahead, Vietnam plans \$6.7B in Industry 4.0 upgrades through 2025. Major players like Kobe Steel now source 60% of compressor components from Hanoi factories. Whether you need emergency replacements or bulk orders, verified air tank spare parts suppliers in Vietnam offer turnkey solutions at wholesale prices.

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